

|  | Jan - Dec 19 | Budget       | \$ Over Budget | Budget              | actual 2020  | 2021 BUDGET  | 2021 ACTUAL | 2022 BUDGET  |
|--|--------------|--------------|----------------|---------------------|--------------|--------------|-------------|--------------|
| Ordinary Income/Expense                        |              |              |                | \$ 2,020.00         |              |              |             |              |
| Income   |              |              |                |                     |              |              |             |              |
| 43300 - Direct Public Grants                   |              |              |                |                     |              |              |             |              |
| 43330 - Foundation and Trust Grants            | \$ -         | \$ 500.00    | \$ (500.00)    | \$ 500.00           | \$ 520.00    | \$ 520.00    | \$ 654.36   | \$ 520.00    |
| Total 43300 - Direct Public Grants             | \$ -         | \$ 500.00    | \$ (500.00)    | \$ 500.00           | \$ 520.00    | \$ 520.00    | \$ 654.36   | \$ 520.00    |
| 43400 - Direct Public Support                  |              |              |                |                     |              |              |             |              |
| 43410- Corporate contributions                 | \$ 925.00    |              |                | \$ 2,000.00         | \$ 979.00    | \$ 900.00    | \$ 453.95   | \$ 500.00    |
| 43500 - Donations from the public              | \$ 5,800.00  |              |                | \$ 8,000.00         | \$ 4,755.00  | \$ 4,000.00  | \$ 4,300.00 | \$ 4,250.00  |
| 43600 - Donations from members                 | \$ 1,945.00  |              |                | \$ 2,000.00         | \$ 3,495.00  | \$ 2,000.00  | \$ 1,670.00 | \$ 2,000.00  |
| 43700 - Ticket Sales                           | \$ 4,677.50  | \$ 4,500.00  | \$ 177.50      | \$ 5,000.00         | \$ -         | \$ 2,000.00  | \$ -        | \$ 5,000.00  |
| 43400 - Direct Public Support - Other          | \$ 1,140.00  | \$ 15,000.00 | \$ (13,860.00) |                     |              |              | \$ -        |              |
| Total 43400 - Direct Public Support            | \$ 14,487.50 | \$ 19,500.00 | \$ (5,012.50)  | \$ 17,000.00        | \$ 9,229.00  | \$ 8,900.00  | \$ 6,423.95 | \$ 11,750.00 |
| 46400 - Other Types of Income                  |              |              |                |                     |              |              |             |              |
| song sponsorship                               |              |              |                |                     | \$ 656.84    | \$ -         | \$ 366.00   | \$ 150.00    |
| 46430 - Member money special events            | \$ 250.00    | \$ -         | \$ 250.00      | \$ -                | \$ 1,420.00  | \$ 250.00    | \$ -        | \$ -         |
| 46400 - Other Types of Income - Other          | \$ 483.77    | \$ 250.00    | \$ 233.77      | \$ 250.00           | \$ 24.10     | \$ 25.00     | \$ 304.04   | \$ 250.00    |
| Total 46400 - Other Types of Income            | \$ 733.77    | \$ 250.00    | \$ 483.77      | \$ 250.00           | \$ 2,100.94  | \$ 275.00    | \$ 671.06   | \$ 400.00    |
| 47200 - Program Income                         |              |              |                |                     |              |              |             |              |
| 47230 - Membership Dues                        | \$ 1,525.00  | \$ 1,500.00  | \$ 25.00       | \$ 4,000.00         | \$ 1,275.00  | \$ 1,225.00  | \$ 875.00   | \$ 1,225.00  |
| 47240 - CD, DVD, Music fees                    | \$ 575.00    | \$ 600.00    | \$ (25.00)     | \$ 600.00           | \$ 285.00    | \$ 250.00    | \$ -        | \$ 250.00    |
| Total 47200 - Program Income                   | \$ 2,100.00  | \$ 2,100.00  | \$ -           | \$ 4,600.00         | \$ 1,560.00  | \$ 1,475.00  | \$ 875.00   | \$ 1,475.00  |
| 49000 - Special Events fundraising Inc         |              |              |                |                     |              |              |             | \$ 500.00    |
| Auction  | \$ 2,120.00  |              |                |                     | \$ -         |              |             |              |
| sig fund raiser ticket sales                   | \$ 5,337.08  |              |                |                     |              |              |             |              |
| 49000 - Special Events fundraising Inc - Other | \$ 8,440.06  |              |                |                     |              |              |             |              |
| Total 49000 - Special Events fundraising Inc   | \$ 15,897.14 |              |                | \$ -                | \$ -         | \$ -         | \$ -        | \$ 500.00    |
| Total Income                                   | \$ 33,218.41 | \$ 22,350.00 | \$ 10,868.41   | \$ 22,350.00        | \$ 13,409.94 | \$ 11,170.00 | \$ 8,624.37 | \$ 12,650.00 |
| Gross Profit                                   | \$ 33,218.41 | \$ 22,350.00 | \$ 10,868.41   | \$ 22,350.00        | \$ 13,409.94 | \$ 11,170.00 | \$ 8,624.37 | \$ 12,650.00 |
| Expense  |              |              |                |                     |              |              |             |              |
| special event fund raiser                      |              |              |                |                     |              |              |             |              |
| event rental                                   | \$ 1,292.48  |              |                | \$ 1,000.00         | \$ -         |              |             |              |
| insurance                                      | \$ 25.00     |              |                |                     | \$ -         |              |             |              |
| special event fund raiser - Other              | \$ 7,758.97  |              |                |                     | \$ -         |              |             |              |
| Total special event fund raiser                | \$ 9,076.45  |              |                | \$ 1,000.00         | \$ -         | \$ -         | \$ -        | \$ -         |
| 60300 - Awards and Grants                      | \$ 1,000.00  | \$ 500.00    | \$ 500.00      | \$ 1,000.00         | \$ 500.00    | \$ 500.00    | \$ -        | \$ 250.00    |
| 60900 - Business Expenses                      |              |              |                |                     |              |              |             |              |
| 60915 - Returned checks                        | \$ 500.00    |              |                |                     | \$ -         |              |             |              |
| 60920 - Business Registration Fees             | \$ 10.00     | \$ 65.00     | \$ (55.00)     | \$ 65.00            | \$ 10.00     | \$ 10.00     | \$ 20.00    | \$ 10.00     |
| 60930 - Fines, Penalties, Judgments            | \$ 30.00     | \$ -         | \$ 30.00       | \$ -                |              |              |             | \$ -         |
| Total 60900 - Business Expenses                | \$ 540.00    | \$ 65.00     | \$ 475.00      | \$ 65.00            | \$ 510.00    | \$ 510.00    | \$ 20.00    | \$ 260.00    |
| 62100 - Contract Services                      |              |              |                |                     |              |              |             |              |
| 62110 - Accounting Fees                        | \$ -         | \$ 150.00    | \$ (150.00)    | \$ 150.00           | \$ 22.14     | \$ 25.00     | \$ 25.00    | \$ 25.00     |
| 62140 - Legal Fees                             | \$ 10.00     |              |                |                     | \$ -         | \$ -         | \$ -        | \$ -         |
| 62150 - Outside Contract Services              | \$ 976.00    | \$ 500.00    | \$ 476.00      | \$ 1,000.00 Buzzle  | \$ 999.99    | \$ -         | \$ 999.99   | \$ -         |
| 62155 - director                               | \$ 9,600.00  | \$ 8,000.00  | \$ 1,600.00    | \$ 6,000.00         | \$ 5,310.00  | \$ 2,500.00  | \$ 2,500.00 | \$ 4,000.00  |
| 62156 - pianist                                | \$ 3,055.00  | \$ 3,200.00  | \$ (145.00)    | \$ 3,200.00         | \$ 1,680.00  | \$ 1,750.00  | \$ 1,750.00 | \$ 3,200.00  |
| 62157 - other musicians                        | \$ 600.00    | \$ 1,000.00  | \$ (400.00)    | \$ 600.00           | \$ -         | \$ 300.00    | \$ -        | \$ 300.00    |
| 62100 - Contract Services - Other              | \$ 35.00     | \$ 1,000.00  | \$ (965.00)    | \$ -                | \$ -         | \$ -         | \$ -        | \$ -         |
| Total 62100 - Contract Services                | \$ 14,276.00 | \$ 13,850.00 | \$ 426.00      | \$ 10,950.00        | \$ 8,012.13  | \$ 4,575.00  | \$ 5,274.99 | \$ 7,525.00  |
| 62800 - Facilities and Equipment               |              |              |                |                     |              |              |             |              |
| 62830 - Concert Facilities                     | \$ 475.00    | \$ 500.00    | \$ (25.00)     | \$ 500.00           | \$ -         | \$ 250.00    | \$ -        | \$ 500.00    |
| 62840 - Equip Rental and Maintenance           | \$ 300.00    |              |                | \$ 500.00 sound man | \$ -         | \$ 250.00    | \$ 250.00   | \$ 250.00    |
| 62890 - Rent Rehearsal Space                   | \$ 500.00    | \$ 500.00    | \$ -           | \$ 500.00           | \$ 250.00    | \$ 250.00    | \$ 250.00   | \$ 250.00    |

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|---|--------------|--------------|----------------|--------------|--------------|-----------------|-------------|--------------|
| Ordinary Income/Expense                 |              |              |                | \$ 2,020.00  |              |                 |             |              |
| Total 62800 - Facilities and Equipment  | \$ 1,275.00  | \$ 1,000.00  | \$ 275.00      | \$ 1,500.00  | \$ 250.00    | \$ 750.00       | \$ 500.00   | \$ 1,000.00  |
| 65000 - Operations                      |              |              |                |              |              |                 |             |              |
| 65010 - Music purchases                 | \$ 1,300.64  | \$ 800.00    | \$ 500.64      | \$ 800.00    | \$ 878.92    | \$ -            | \$ 197.27   | \$ 250.00    |
| 65020 - Postage, PO Box Rental          | \$ 440.50    | \$ 500.00    | \$ (59.50)     | \$ 500.00    | \$ 140.00    | \$ 140.00       | \$ 146.00   | \$ 175.00    |
| 65030 - Printing and Copying            | \$ 1,601.21  | \$ 2,000.00  | \$ (398.79)    | \$ 2,000.00  | \$ 1,521.72  | \$ 1,500.00     | \$ 813.86   | \$ 1,200.00  |
| 65040 - Supplies(folders,storage boxes) | \$ 157.84    | \$ -         | \$ 157.84      | \$ 150.00    | \$ 21.50     | \$ 150.00       | \$ 74.18    | \$ -         |
| 65051 - Website                         | \$ 175.00    | \$ -         | \$ 175.00      | \$ 175.00    | \$ 214.34    | \$ 200.00       | \$ 215.34   | \$ 215.00    |
| 65055 - Reception                       | \$ 165.75    | \$ 200.00    | \$ (34.25)     | \$ 200.00    | \$ -         | \$ 100.00       | \$ -        | \$ -         |
| Total 65000 - Operations                | \$ 3,840.94  | \$ 3,500.00  | \$ 340.94      | \$ 3,825.00  | \$ 2,776.48  | \$ 2,090.00     | \$ 1,446.65 | \$ 1,840.00  |
| 65100 - Other Types of Expenses         |              |              |                |              |              |                 |             |              |
| 651001F - Gifts                         | \$ 372.26    | \$ 400.00    | \$ (27.74)     | \$ 400.00    | \$ 1,642.78  | \$ 200.00       | \$ 102.71   | \$ 200.00    |
| 65110 - Advertising Expenses            | \$ 1,411.32  | \$ 800.00    | \$ 611.32      | \$ 1,000.00  | \$ -         | \$ 500.00       | \$ -        | \$ 600.00    |
| 65120 - Insurance - Liability, D and O  | \$ 923.00    | \$ 950.00    | \$ (27.00)     | \$ 950.00    | \$ 827.00    | \$ 950.00       | \$ 873.00   | \$ 950.00    |
| 65150 - Memberships and Dues            | \$ 150.00    | \$ 150.00    | \$ -           | \$ 150.00    | \$ -         | \$ -            | \$ -        | \$ -         |
| 65160 - Other Costs                     | \$ 999.99    | \$ -         | \$ 999.99      | \$ 999.00    | \$ -         | \$ 500.00 covid | \$ -        | \$ -         |
| 65180 - Payments to Affiliates          | \$ -         | \$ 300.00    | \$ (300.00)    | \$ -         | \$ -         | \$ -            | \$ -        | \$ -         |
| Total 65100 - Other Types of Expenses   | \$ 3,856.57  | \$ 2,600.00  | \$ 1,256.57    | \$ 3,499.00  | \$ 2,469.78  | \$ 2,150.00     | \$ 975.71   | \$ 1,750.00  |
| 65115 - Food for members                | \$ 289.07    | \$ 500.00    | \$ (210.93)    | \$ 300.00    | PD BY MEMB   | \$ -            | \$ -        | \$ -         |
| 66900 - Reconciliation Discrepancies    | \$ -         | \$ -         | \$ -           | \$ -         | \$ -         | \$ -            | \$ -        | \$ -         |
| 68300 - Travel and Meetings             | \$ -         | \$ 500.00    | \$ (500.00)    | \$ 500.00    | \$ -         | \$ -            | \$ -        | \$ -         |
| Total Expense                           | \$ 34,154.03 | \$ 22,515.00 | \$ 11,639.03   |              | \$ 14,018.39 | \$ 10,075.00    | \$ 8,192.35 | \$ 12,375.00 |
| Net Ordinary Income                     | \$ (935.62)  | \$ (165.00)  | \$ (770.62)    | \$ 21,850.00 | \$ (608.45)  | \$ 1,095.00     | \$ 432.02   | \$ 275.00    |
| Other Income                            |              |              |                |              |              |                 |             |              |
| OTHER INCOME MEMORIAL FUND              |              |              |                |              |              |                 |             |              |
| Memorial for Carol Schurter             | \$ 25.00     |              |                |              |              |                 | \$ 50.00    |              |
| Total Other Income                      |              |              |                |              |              |                 |             |              |
| Net Other Income                        |              |              |                |              |              |                 |             |              |